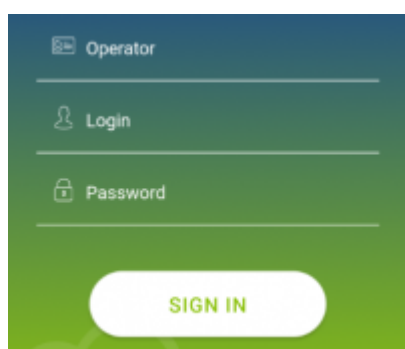


# SALES MOBILE APP



## Introduction

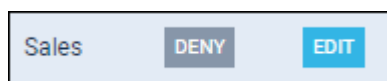


Sales app logging in page

Leon **SALES MOBILE APP** has been created for smooth & fast managing of your BizAv sales.

The app can be downloaded for **free** and is available for **iOS** and **Android** device users. In the App store type in 'Leon Sales' in the search box and install the application.

In order to use Sales app, user must be given an access in Leon 'Privileges' panel as per below screenshot.

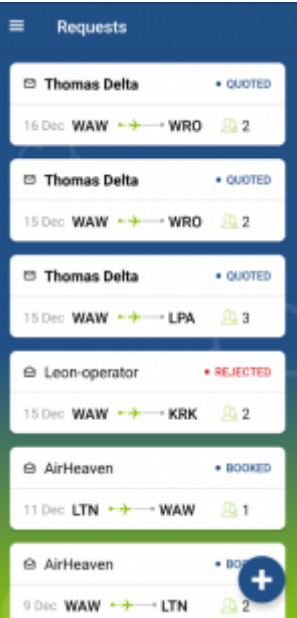


Logging in credentials are **the same** as for the web-version of Leon.

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## Editing the Quote

### ITINERARY



The list of quotes in Leon Sales app

Price		USD 5990
Arrival PAX Fee		USD 290.82
Crew Costs Fee	1	USD 848.20
Fuel Block Fee	02:30	USD 1514.65
Fuel Block Fee Discount	01:30	USD 45.38
Fuel Flight Fee	02:00	USD 1817.56
Fuel Flight Fee Discount	01:30	USD 136.20
Handling Basic Fee		USD 969.37
Night Landing		USD 727.03

Quote's aircraft & airport fees

New Request

Requested by \*

Thomas Delta

Representative

John Smith

Min. category \*

Piston

Aircraft

A-BCDE

✈

ADEP

VKD

ADES

LTN

Date

24 Dec 2020

Departure ▾

15:10

PAX

3

Editing quote's details

Change status

NEW REQUEST

QUOTED ✓

☒ A-BCDE ☐ D-INKY

OPTION

CONTRACT SENT

BOOKED

INVOICE SENT

BRIEF SENT

DONE

REJECTED

CANCEL

SAVE

Changing quote's status

Once the user has logged in, he can see the list of quotes. Each quote shows such details as: client's name & surname, quote's status and itinerary details: date, route and PAX number.

✉ Thomas Delta

• QUOTED

16 Dec

WAW

✈

WRO

👤 2

By clicking on the upper part of the tile, Leon will also show quote's departure and arrival LT times (with UTC time difference) and airports names.

✉ Thomas Delta

• QUOTED

16 Dec

WAW

✈

WRO

👤 2

11:11

(UTC +01:00)

Departure

Warsaw Frederic Chopin

TBA


(UTC )


Destination

Wroclaw Strachowice/Copernicus


Clicking on the lower part of the tile transfers to a page where there are more details displayed, such as: name & surname of the client's representative (if selected when adding a quote) and assignee's details.


Right below Leon shows **quote's details**, such as:


**B-ARTI**


**45 545 USD**

11 Dec


VKO  LTN


**1**

- Aircraft reg number

 **B-ARTI**

- Quote's price

 **45 545 USD**

- Date & Route

11 Dec VKO  LTN

- PAX number

 **1**

## QUOTE'S PRICE

Clicking on the **quote's price** opens a page with the **aircraft & airport fees** (previously defined in Leon's section Sales > Fees).

Each fee can be edited and changed (which will update the total quote's price).

Fuel Block Fee

02:30

×

605.86

| USD


**1514.65**


Σ

USD


**1514.65**

Clicking on quote's date or its route transfers to the page, where an aircraft can be changed as well as quote's schedule details, such as: \* **ADEP & ADES** \* **Date** \* **Departure & Arrival times** \* **Block & Flight time** \* **PAX number**

It is also possible to delete a particular leg/legs of the quote's route by clicking the icon  however, deleting the quote is not possible.

Leon also allows to change quote's **status** - click the button  and a new window will show, where it's possible to mark an appropriate status of the quote.

## MESSAGES

Click a button  and Leon will show a dedicated window for exchanging messages with the client.

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