New features in Requests/Quotes

New features have been added in the 'Requests/Quotes' section:

1. **Flight time calculations from Aviapages**
2. **'Minimum day charge fee' and 'Short sector fee' in 'Aircraft fees'**
3. **'Assign to' option**

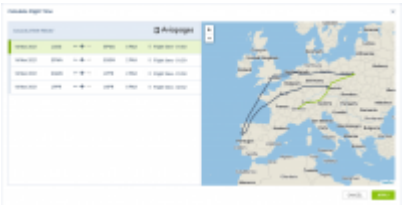
Flight time calculations from Aviapages

It is now possible to download the flight time calculations from Aviapages in the 'Requests/Quotes' section.

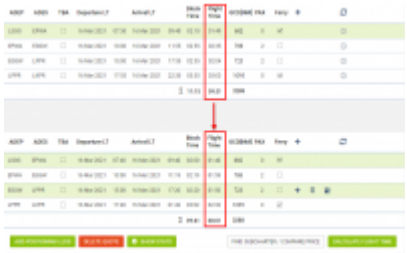
Flight time calculations from Aviapages **include factors** such as the aircraft type, weather, distance amongst others.

In order to use this functionality, integration with 'Aviapages' needs to be activated in Settings > 'Add-Ons' section. For the integration token contact yuri.dzun@aviapages.com or nastya.pocatilova@aviapages.com from Aviapages. Once you have the token, go to the 'Configuration' tab in the 'Aviapages' integration, switch status to 'ON', insert the key and save.

How it works



'Calculate Flight Time' pop-up window



Itinerary before (top) and after (bottom) the recalculation

After the integration is activated, CALCULATE FLIGHT TIME button will appear in the request edit section. This button **is not available on subcharter flights**.

Clicking on CALCULATE FLIGHT TIME button will open a pop-up **'Calculate Flight Time'** window with the flight times calculated by 'Aviapages'.

Additionally, the map of the routing will be available within the same pop-up window. Clicking on a flight within the 'Calculate Flight Time' window will highlight this selected flight on the map.

Clicking on APPLY button will apply updated times into the itinerary as per below:

- Positioning legs (before and after the requested schedule) - both arrival and departure can be updated since it depends on the rotation time
- Request added based on the Departure - arrival time will be updated
- Request added based on the Arrival - departure time will be updated
- Block time is automatically recalculated

Once the 'Aviapages' flight times are implemented, they do not update the quotation amounts automatically. Recalculation based on the itinerary is required to apply amounts according to new flight times.

'Minimum day charge fee' and 'Short sector fee' in 'Aircraft fees'

Two new elements have been introduced to the 'Aircraft fees':

- **'Minimum day charge fee'** - set fee for each day with less than a certain amount of block hours of flying selected in the threshold
- **'Short sector fee'** - fee charged per sector shorter than the distance selected in the threshold

EXAMPLES

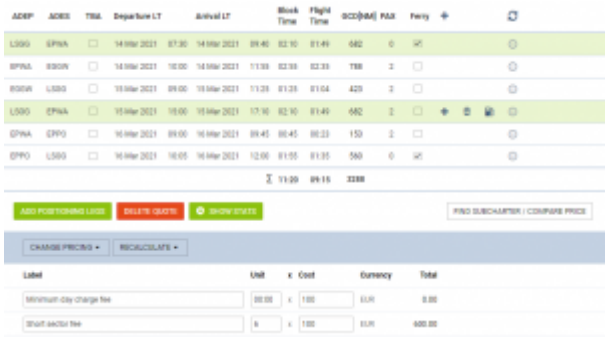
EXAMPLE 1

Both fees are set up as per below:

Label	Unit	Price	Cost	Unit		
Minimum day charge fee	block time shorter than t...	200	100	EUR	Threshold	01:00 h
Short sector fee	sectors distance shorter...	200	100	EUR	Distance	800 NM

The setup means that:

- **'Minimum day charge fee'** - daily block time shorter than 1h will be charged €200 or costs €100
- **'Short sector fee'** - a sector with a distance shorter than 800NM will be charged €200 or will cost €100



Calculations - Example 1

As you can see in the example in the screenshot, the 'Minimum day charge fee' equals €0 and 'Short sector fee' equals €600

The calculations are as follow:

'Minimum day charge fee'

The trip happens over 3 days.

3 days multiplied by 1h minimum block time gives us 3h.

The actual block time over 3 days is 11:20.

Because actual block time is longer than minimum block time, the Client is not being charged.

'Short sector fee'

Each of the flights within the trip is of a shorter distance than 800NM.

Since there are 6 sectors in total that meet the criteria, the Client is charged €600, as per below:

6 sectors x €100 cost = €600

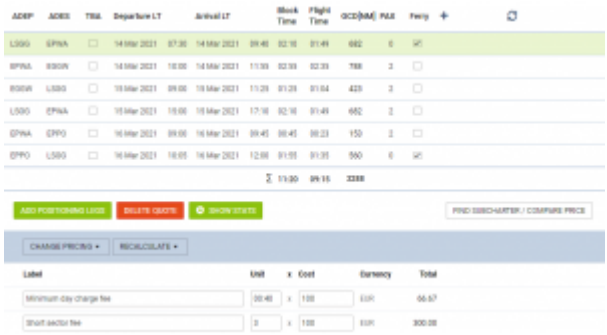
EXAMPLE 2

Both fees are set up as per below:

Label	Unit	Price	Cost	Unit		
Minimum day charge fee	block time shorter than t...	200	100	EUR	Threshold 04:00	h
Short sector fee	sectors distance shorter...	200	100	EUR	Distance 600	NM

The setup means that:

- **'Minimum day charge fee'** - daily block time shorter than 4h will be charged €200 or costs €100
- **'Short sector fee'** - a sector with a distance shorter than 600NM will be charged €200 or will cost €100



Calculations - Example 2

As you can see in the example in the screenshot, the 'Minimum day charge fee' equals €0 and 'Short sector fee' equals €600

The calculations are as follow:

'Minimum day charge fee'

The trip happens over 3 days.

3 days multiplied by 4h minimum block time gives us 12h.

The actual block time over 3 days is 11:20.

Because actual block time is shorter than the minimum block time calculated, the Client is charged €66.67 for the difference, as per below:

12:00 - 11:20 = 00:40

00:40 x €100 = €66.67

'Short sector fee'

Only 3 flights within the trip are of a shorter distance than 600NM.

Since there are 3 sectors in total that meet the criteria, the Client is charged €300, as per below:

3 sectors x €100 cost = €300

'Assign to' option



'Assign to' pop-up option

It is now possible to assign the assignee and the base directly from the main 'Requests/Quotes' view.

The option **'Assign to'** is available in the menu located under the right-click of the mouse or by clicking on the 'Assignee' column.

Click 'ASSIGN' button to save the changes.

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